

# A Study on Business Communication and Its Importance for an Organization

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**Abstract – Communication is one of the most critical management levers for the creation and success of teams by an organization. The complementary disciplines and solid market aspects of performance are communication and management. A manager must be an efficient communicator because no organization, without an efficient communicating ability, will prosper or develop reputations. The research examines the significance of communication, the position of the general public in conversation, written, electronic, and visual business communications, two communication models, corporate engagement, customer communication, communication forms, oral communication and obstacles to successful human communication.**

**Keyword – Business Communication, Communication, Organization**

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## INTRODUCTION

In other words communication plays a fundamental role in balancing person and corporate goals. Communication can be characterized as the sharing of ideas, thinking and emotion among individuals in groups. Communication is the knowledge transmission activity. Communication was derived from, meaning to exchange the Latin term "communis." The transmitter, the packet, and the intended beneficiary are essential for communications, but at the moment of transmission, the receiver may not be present or informed of the sender's purpose to communicate. Communication calls for talking parties to share a communicative region. Since the sender's message is understood by the recipient, the conversation is over. Feedback is important for efficient inter-party cooperation.

To start the work on the basis of a pre-defined plan, a management strategy carefully designed as a management organization is essential to every type of organization which wishes to pursue an activate in full compliance to the existing society, in particular in the context of a modern age and characterized by increasingly complicated management system.

In this regard, the intervention of management systems adapting to all organizational developments is considered important.

### Meaning of communication

It was originated from the Latin term 'communicate,' meaning 'to exchange.' In order to achieve shared understanding and required intervention,

communication can be described as the exchange of ideas or knowledge between two or more people. That is the sharing of facts through terms or symbols. It is the sharing of information, thoughts and points of view that generates a shared interest, objective and effort. "Communication is such an easy and hard thing that we can never put it in terms," says Keith Davis, 'To transfer the knowledge and comprehension from one individual to another.' But to grasp the word, we need a meaning. "Contact is the medium by which knowledge is exchanged between persons and organizations such that an understanding response occurs." In Peter's book Communication in Business, Peter little describes the communication as follows: W.H. Newman and C.F. Summer Jr. also offered another very clear concept of 'contact': 'communication between two or more people is an exchanging of information, thoughts, beliefs or sentiment.' It is basically a bridge of significance among citizens. A individual can cross the river of confusion safely by using the bridge." Humanity's capacity to interact through barriers and beyond has led to human development. It is the capacity that has shrunk the globe and rendered 'globalization' a fact, to promote rapid, efficient connectivity across the world. In order to ensure that people belonging to a certain nation or community or language category communicate with people belonging to others or culture or linguistic group, the communication was crucial. communications were essential. In human existence, communication adds value. It enhances our comprehension of the world and makes it worth living. It contributes to establishing ties, fosters passion and understanding. In the correspondence,

moreover, the principles of transfer, context and knowledge are used in addition to commonalities. It means that if contact is to happen, there must be a recipient. In structuring his message technically and executing it, the source of the message must take the recipient into account. If the recipient is not taken into consideration, no answer or an incorrect reply is given. Understanding can only be necessary if the individual to whom the communication is intended knows it in the same way as the sender wishes him to understand the message. Connection therefore entails more than the delivery and actual reception of the message or transmission. From the perspective of organizational performance, the right understanding of the message is critical. As this is the more likely that human activity would precede in the course of achieving objectives, the higher the degree of intelligence in the conversation.

### Business Organization

The word corporate organization explains how companies are organized and how their arrangement helps them achieve their objectives. Companies are often structured to achieve either benefit or social improvement. When a company relies on profit generation, it is called a lucrative company. When an organization aims at improving social good through the arts, education, health care or another field, it is called a non-profit corporation (or non-profit company) and is generally not recognized as an enterprise.

There are various types of corporations that refer to the establishment, ownership and operation of a company. Single ownership, alliance and company are the basic divisions of corporate organizations. There are advantages and drawbacks of any form of company organization. For example, a single owner of a small company may act independently of any of public legislation that impacts larger companies, however he or she is liable (responsible) for the financial risks of the company. The owner of a small supermarket will also hold all earnings for herself, but she is still accountable for all her corporate loans, even if she must repay her personal finances for debts. Regardless about how a company is organized, it assumes such dangers. One means of minimizing damage is for a company to use its funds and finances carefully regardless of whether they are facilities. When a company spends its money more effectively, it is more likely to make monetary gains. Corporate organization influences the treatment of a company according to the statute. For each form of business entity, State and federal governments have benefits and regulations. Industry profitability contributes to the economy of a region, such that policymakers usually encourage companies by introducing legislation to shield investors from responsibility for the company debts

### The Role of Public Speaking in Business Communication

The findings show a clear need for expertise in oral speech, such as interpersonal, listening and presentation. Indeed, verbal and oral communication abilities have been found more often than written competencies from this study with no likelihood. This conclusion is aligned with previous studies by CEOs who did not consider abilities writing to be the primary consideration for the promotion of managers, but appreciated interpersonal contact skills. Similarly, this result is in harmony with the answers of administrators, who have classified oral contact as the key to recent university graduates. To be sure, this claim does not indicate that other contact forms are not relevant. Professionals actually report that they expend a total of 25 percent of their time writing. Instead, the results in this analysis demonstrate the principal skills collected by this set of employers. This discovery confirms the need for oral speech training among university administrations to be instrumentally supported. These managers also made insignificant note of the oral communication skill of the public speaking. This result may be derived from the sample of employers included in the sample. Other contact forms should be used rather than in public with the professions represented by this survey. Another potential reason is that these employers did not perceive the public speaking to be communication ability between all communication abilities, but still regarded it as a special skill that is outside of communication. Public speaking can be a qualification that is not widespread in many professions, but may be strongly appreciated if required. Thus, the volume of public speakers cannot be as strong as daily activities of oral speech at work, and the managers in this study have thus not thought of it. Upon direct request, these employees will contend that communicating to the public is an effective communication ability. The verbal contact was the oral skills most often defined as a field that lacked training for business communication. Maybe interpersonal contact should be a necessary course for universities. Many colleges take a hybrid course in oral communication that covers the subjects of public speech and verbal communication. However, certain schools focus on six hours of English to provide students with adequate education on communication. While these compositional courses offer a well-developed multimodal model, a college graduate who appears to be important to this employer sample does still not provide a sufficient amount of public speech or interpersonal communication readiness.

## **Written, Electronic, and Visual Business Communication**

The rating in this review may dishearten written communication teachers much. Writing skills may be remembered less often than communicating with individuals, not because they are less relevant, but because they are less prevalent in organizational environments. In all industries and occupations oral skills are maybe highly prized and writing skills in some industries, occupations or organizational levels are needed. Employers can even view writing and e-mail as interchangeable, whereas the present research is a separation of writing and electronic correspondence. This description promotes the need for multimodal schooling, highlights the complexities of communication and questions the way communication modes are defined.

The understanding of the writing that these employers give will often disenfranchise the people who teach writings. Many employers have written decent or useful, nebulous descriptors. The comprehensive contributions contribute to proper grammar or orthography, which may challenge English educators, at a period when pedagogical changes to interpretation and analytical thought are crucial for the improvement or strengthening of fundamental skills. Strong grammar and writing skills may be accepted by teachers and employers of any individual with a secondary or college degree. Thus, managers are irritated and note this weakness as students are employed and certain qualities are missing. However, if grammar and proper orthodoxy continue to be expected of college graduates, college teachers should need to review and evaluate their teaching positions. Given the present all-round technical context, the high ranking of electronic abilities is not unexpected. A new research indicates that electronic capabilities in corporate communication courses are still attracting recognition. However, the placement of electronic communication capabilities in this sample is worthy of discussion, among others. First of all, after complete oral contact, electronic abilities were rated second. Electronic expertise might not currently be expected insofar as human contact abilities are essential. A longitudinal study will demonstrate how interacting modes need to change with time. The new research is thus constrained by a cross-sectional snapshot of the current experiences of workers. Secondly, these workers have noticed two striking technological skills: e-mail and telephone use. Several honorable mentions have appeared on social networking sites, however, the usage of email or telephone has largely been cited. Although e-mail is sometimes regarded as an electronic way, it depends on written texts written in an intimate tone at times and in formal tones at other times. Therefore it could be difficult to identify e-mail as an electronic communication skill. However, oral and written correspondence teachers find encouragement to this finding, which is also endorsed by Jones, to include

classroom guidance on e-mail and its complexities (2011). In addition, the handset should not be used as a networking ability in electronics. However, there have been numerous references to telephone abilities as a different quality for communicating. The truncated usage of telephones needs more research to clarify the significance of the boss. You may, for example, apply to telephone label skills such as courteous telephone responses or respectful telephone calls. Otherwise managers might look into etiquette where and why mobile phones could not be used at meetings or presentations.

It is obvious that professors in business communication would have to pay attention in myriad ways to telephone skills if they do not already include them. But, there appears to be something sophomoric about "telephone knowledge" at the college level; however, with the rise of e-mail and instant message, telephone etiquette, which at some stage was a fundamental ability, might have lost its status. Any employees seem to have this "lost craft," as it has traditionally (Waner, 1995). Teachers who do not have telecommunications skills should recommend implementing or reintroducing them.

This survey of employees referred to communication abilities called visual with no frequency. There are three potential answers to the important issues for teachers in business communication courses. First, visual communication can be seen as supporting other communication abilities, like the use of illustrations in a written report or the preparation of slides for oral presentation. The first step is Employers in this sample may have underestimated visual contact in such a supporting capacity. Secondly, visual contact is maybe an evolving concept and higher education is in the forefront of the integration of this element as communication skills. In that sense, teacher skilled in oral and written communication can need to learn their technical skills to teach visual communication. The incorporation of visual communication into current classes can nevertheless derogate the more striking goals of studying oral or written communication. Third, employers may not regard visual communication as a negotiation capability but as a marketing or graphic design feature. Testing and encouraging this option, corporate instructors might advocate for some relief from visual contact in teaching and transfer this skill to a particular field of expertise. Fourthly, the emphasis may be placed on visual contact in particular in technical literature, however, a range of employers in different discipline bear less prominence. The faculty reviews its tools and curricula for business communication in each multimodal communication programmed. These discussions should be carefully evaluated.

### Two Models of Communication

Researchers also noted that the source and the recipient can submit messages at once, sometimes overlapping, when contact occurs. You, the speaker, also perform all functions as a source and recipient. You will concentrate on communicating the communications to the public and receiving them. The audience will offer you valuable insights in the form of reviews. While there are several styles of communication, we will concentrate here on two that provide insights and lessons for corporate communicators.

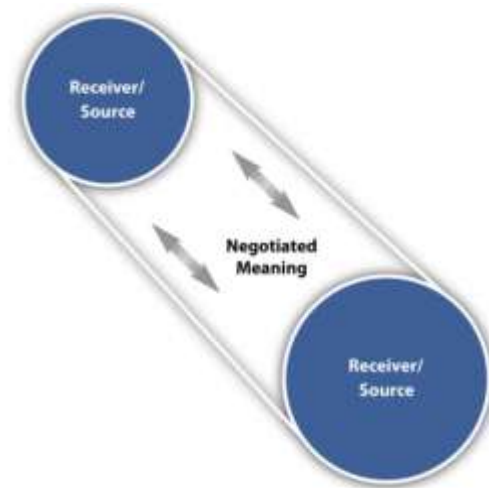
The researchers also consider communications to be a transactional mechanism (Figure. Transactional Communications Model), with behaviors often occurring at the same moment, rather than focusing at the source transmitting a message and those receiving it as two separate activities. For instance, when all participants perform both roles concurrently, the separation between source and recipient is broken.



**Figure: “Transactional Model of Communication**

Researchers have discussed the possibility that we are all building our own message meanings. As the State Department says at the start of this segment, what I have said could be different and what you have said. Under the constructivist model of communication, we rely on the agreed sense or shared ground in attempting to explain communication (figure 1.4 "Constructivist model of communication") Imagine exploring Atlanta, Georgia, then going to a dining place. If you are asked to "coke" you may answer, "sure." "Sure." The waiter will then again question you, "what kind?" and answer, "Coke's all right." A third time the waitress can inquire, "What kind of soft drink do you want?" In this case, a misconception is that the majority of soft drinks are often called 'coke' in Atlanta, the house of Coca-Cola. You need to decide what kind of drink when ordering a soft drink or though you choose to buy a drink not manufactured by the Coca-Cola Company. The phrases "pop," "soda pop," or "soda," may be the familiar reference to a soft drink from other areas within the United States, which may not actually belong to the "coke" brand. You and the waiter both understand "Coke" in this case but you understand that it means something more. In order to interact, should one must consider what the word

indicates to the other party and create a shared ground such that the request is well understood and answered.



### Business Communication

The correspondence of scholars and academics as the life cap of an organization has been generally agreed as it is essential in order to exchange facts, exchange ideas, formulate strategies and offers, find consensus, make judgments, submit and execute orders and sell (Blalock 2005). It is well known that the company management and the industry instructors see communication abilities as extremely useful to staff and organizations. Communication is important to the progress and development of an enterprise (Conrad and Newberry 2011). Communication is considered corporate correspondence in the form of one organization's operations (products, facilities, customers, coworkers, etc). It is a method to generate, send, receive, and translate messages in written and verbal forms in interpersonal, collective, public and mass communication contexts. This method of contact is intended to direct representatives of the group to take advantage of organizational activities. (Safran 2010). Action Plan. The corporate contact takes place both inside and beyond the organization, within the company itself, of course. The secret to preparing, lead, coordinating and managing organizations' capital to accomplish goals is effective business contact, which may be formal or informal in nature (Hynes 2005). In contrast to official correspondence, casual contact is not linked to the position of employment and the hierarchy. This correspondence in either manner, regardless of whether it takes place immediately inside or outside the organization., The vertical contact between a higher and lower classified staff is usually structured, unlike the most casual lateral communication. Since communication is a prerequisite for growth, access to and control of communication means and processes is socially



important. Even if the sender's basic aim in every correspondence is for the receiver to accurately and properly receive the details, this doesn't happen often. Perhaps, due to many obstacles in the setting, the knowledge does not hit the receiver completely or partly. Two kinds of obstacles exist: external and internal.

In the communication phase there are even two aspects. In order to bypass or remove the contact obstacles, the sender and the receiver of the information should take some measures. Each side has essential communications responsibilities from this point of view.

### **Communication with Clients**

Each working organization exists to achieve the collective interests of its members. Both these objectives are aimed at satisfying the desires of customers regardless of whether they are a business or product. This indicates that the customers are the reason that the organisation operates and without them there will be no reason for employing people. The sustainability of profitable companies is the main way to satisfy and sustain consumer satisfaction. By consumer retention, confidentiality and contact, client loyalty may be explained substantially. It is also obvious how critical it is that customers are pleased with the job that workers do and, of course, with their everyday business contact with customers. Communication is primarily face to face and through the telephone, notwithstanding the fact that electronic communication is still available.

### **Types of communication**

Two classes are known as formal and informal communication within organisations. Formal contact usually involves "down" communication, "down" communication, "horizontal" communication and "cross communication." Nonverbal contact represents the way in which information is conveyed in the form of communications with no phrase. Research demonstrates that much of our speech is nonverbal, often referred to as body language. Any non-verbal communications include chromatics, haptics, gestures, lyrics or postures; facial expression and interaction with the eye; communicating with objects, like clothes, hairstyles, architecture, information visuals, voice tone and an overall set of the above. Speech also has nonverbal paralanguage components. The qualities of sound, mood and talk as well as prosodious characteristics including pacing, intonation and tension are included. Published texts often contain nonverbal components, such as the handwriting type, the spatial array of terms and the usage of emoticons to transmit pictorial emotions

### **Oral communication**

Oral communication may often use visual aids and non-verbal components to support sense communication, when it refers only to spoken verbal communication. Oral contact comprises speeches, lectures, debates and interpersonal communication elements. Body language and voice tonality play a major part as a method of face-to-face contact and can affect more than informative material. Such contact often receives direct input.

### **Barriers to effective human communication**

Communication is the secret to every company's growth. There are many obstacles facing any organization when it comes to successful communication. People sometimes assume that conversation is as quick and straightforward as it seems. There is no wonder that the obstacles that stand in the path are what makes things challenging and exhausting. These are some of the obstacles mentioned below. Overload of message when an individual gets so many posts at the same time and difficulty of communication are barriers to good communication.

### **CONCLUSION**

Consequently, the coordination mechanism in an organisation is an important management tool, a specific complexity of the management framework. The function of communication as a management tool is to promote connections between individuals and to create an atmosphere conducive to the organization's internal growth.

Oral contact in this research, Communication is the secret to every company's success The modes of structured contact are customer "up to down" and "down to up" and "cross" The communication skills considered visual were referred to in this study of employers with a small frequency The findings show a clear need for expertise in oral speech, such as interpersonal, listening and presentation. Indeed, verbal and oral communication abilities have been found more often than written competencies from this study with no likelihood. In order to bring about shared understanding and the required intervention, communication can be described as an exchange of thoughts and knowledge between two or more persons; In today's companies, an atmosphere that stimulates and satisfies far more than just physiological and protection requirements is essential because of improvements in employee requirements.

Technology has come a long way and it is just as difficult to learn and convenient for us to interact with others. For example, face-to-face contact is not as usual, so emails and written communication have become more normal. Internet services can

allow the broadest improvement of knowledge and communication capabilities in combination with current and more commonly utilized communication media. Though easy to reach, the non-verbal aspect of communication including facials, sound, pitch etc. should be eliminated. Though this seems minor, it is essential to communicate as it relays honesty, sarcasm and other communicative qualities. Otherwise people are quick and cannot often be taken accurately without this nonverbal contact form. In this case, an enterprise man has the capacity to connect efficiently. He guides his company to growth by good communications. The success of a company lies in good communication and thus we may conclude with a sentence, take charge of communication and success.

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