

An Exploratory Study of India's Foreign Trade Policy During 1990 To 2006

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Abstract – Indian economy and outside exchange are on a development direction. Indian fares have made some amazing progress in esteem terms from the season of picking up freedom in 1947. The aggregate estimation of India's stock fares expanded from US \$ 1.3 billion of every 1950-51 to US \$ 63.8 billion of every 2003-04 – a compound rate of 7.6 for each penny. Exchange development has gotten post advancement of 1991. The organization of exchange is currently commanded by produced products and enterprises. India administrations sends out offer in worldwide fares is more than twofold of that of Indian assembling trades. East Asian nations, especially China have turned into a noteworthy exchanging square. There is gigantic undiscovered potential for Indian remote exchange a long time to come.

Keywords: Foreign Trade, Liberalization, Trade Composition

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I. INTRODUCTION

Remote Trade is exceptionally pivotal for a nation's monetary advancement as it has made an inexorably critical commitment to financial development and generously to the financial welfare of the general population. The remote exchange of a nation comprises of internal and outward development of merchandise and enterprises, which results into surge and inflow of outside trade starting with one nation then onto the next nation. No nation on the planet has the sufficient offices for sparing generation of the considerable number of products and enterprises that are devoured by its kin. This suggests no nation is independent as in no nation can deliver every one of the merchandise that it needs. Subsequently, the need to exchange with one another emerges. Economies of scale and global specialization which is additionally the products of logical and mechanical advancement on the planet would turn out to be all the more effortlessly available through outside exchange (Agarwal, 1975). Creating nations require more products to sustain a quickly developing populace. Fares can be a main division in development. It unmistakably infers that expanded income from higher attractiveness of a nation's items in the universal market would fortify the indigenous mechanical movement inside the nation. This thus brings numerous unmistakable advantages, viz., more noteworthy use of assets, bigger work openings, more outside trade, and so forth. It was therefore viewed as that remote exchange would make a noteworthy commitment to a nation's

improvement; thus it is thought to be not just a gadget for accomplishing gainful productivity; but rather additionally a motor of development. Worldwide exchange has now turned into a fundamental piece of advancement procedure and it very well may be a compelling instrument of financial development, business age and destitution easing in an economy.

Indian fares have made some amazing progress from the season of freedom regarding esteem. The aggregate estimation of India's stock fares expanded from US \$ 1.3 billion of every 1950-51 to US \$ 63.8 billion out of 2003-04 – a compound rate of 7.6 for every penny [Malik, (2005)]. Indian economy and outside exchange has demonstrated advancement post progression. Rather than the pre-change period (1950-90), the real development of fares in the post-change period has been over the potential offered by the development of world interest. The hole between the genuine and potential is for the most part clarified by a change in the general intensity of India's fares [Virmani, (2003), Veeramani, (2007)]. Throughout the most recent couple of years, the development rates have gotten. The present record has taken after a rearranged "U" molded example amid the period from 2001-02 to 2006-07, ascending to an overflow of more than 2 for every penny of GDP in 2003-04. From that point it has returned near its post-1990s change normal, with a present record shortage of 1.2 for each penny in 2005-06 and 1.1 for every penny of GDP in 2006-07. Capital inflows, as an extent of GDP, have been

on an unmistakable uptrend amid the six years (2001-02 to 2006-07) of this decade. They achieved a high of 5.1 for each penny of GDP in 2006-07 after a to some degree humble development rate of 3.1 for each penny in 2005-06. The net consequence of these two patterns has been a continuous ascent for possible later use increment to achieve 4 for each penny of GDP in 2006-07. With capital inflows surpassing financing prerequisites, remote trade hold increment was of the request of US\$ 15.1 billion out of 2005-06 and US\$ 36.6 billion of every 2006-07. As an extent of GDP, outer obligation was 17.2 for each penny and 17.9 for each penny in 2005-06 and 2006-07 individually [Ministry of Finance, (2008)]. This exploration paper considers Indian outside exchange since 1949. It comprises of three areas including this presentation part. The second area considers different parts of Indian remote exchange and the last segment is end part.

II. REVIEW OF LITERATURE

V. Chandra Sekhara Rao's (1988) ponder centered around India's exchange relations with the Organization of Petroleum Exporting Countries (OPEC). He broke down the patterns in OPEC's outside exchange, and concentrated India's exchange relations with OPEC all in all, and with chose noteworthy nations. He has additionally broke down the basic changes that have occurred in the item arrangement of India's fares to and imports from OPEC.

Varshney and Rajkumar (1988) opine that political and financial collaboration among the SAARC part nations won't just make the South Asian Region a political and monetary power on the planet yet in addition help in conveying monetary flourishing to the part nations. It will likewise limit the odds of equipped clashes among them. They emphasized that financial participation is the main means not exclusively to convey enduring peace and solidness to any area, yet in addition extensive scale success. They go to the degree of saying that monetary collaboration is the street to political congruity and solidarity. They felt that financial participation has gigantic possibilities in this area, both in the fields of monetary increases and political amicability and solidarity.

S. D. Muni (1988) composes that for an assessment of SAARC'S accomplishments or something else, the two its authoritative viewpoints and program of activity should be taken a gander at nearly. Authoritatively, SAARC has gained great ground. A three-level structure of yearly summits at the levels of Council of Ministers, standing board of trustees of outside secretaries, and specialized advisory groups of authorities and specialists has been set down in the sanction embraced at the Dhaka summit. This expand and sensibly all around characterized authoritative structure contrasts positively and alternate associations in Asia like ASEAN which went before SAARC by very nearly two decades, and

furthermore the GEQ which has been a contemporary of SAARC.

Hari Govind Singh (1988) examinations the principle issues of monetary collaboration in south Asia. He says that the economies of the South Asian nations are essentially focused instead of integral. The most imperative issue associated with the territorial exchange is the idea of size, populace, asset base, potential for monetary development, military quality, and suitability of the constitution and political framework. Likewise, nations of the locale have intentionally received a prohibitive import arrangement to advance import substitution as it is less demanding to limit imports than to advance fares.

Kulkarni et al. (1989), utilizing relapse examination, find that conversion scale inconstancy influenced sends out adversely in India amid the period 1970-85. They proposed that flimsiness of fares in Indian setting is because of movements in exogenous arrangement parameters, for example, charges, quantities, expenses and endowments. They presume that the unsteadiness in India might be credited to some adhoc factors like changes in government approaches as opposed to the factors considered in the current global investigations.

ASSOCHAM (1989) investigation entitled India and South Asian Association for Regional Cooperation expresses that the Government of India and the Indian business network should assume a noteworthy job in the monetary unification of the SAARC locale by invigorating exchange and speculation streams among part nations. India's exchange with the SAARC individuals, the investigation brings up, isn't just unimportant yet in addition declining; India's interests in the neighbouring nations are beneath the potential existing in the SAARC locale.

Kumar and Dhawan (1991), Arize et al. (2000), and Doroodian (1999) locate a negative connection between conversion standard instability and exchange.

Shops and Zilberfarb (1993) have contended that high instability of trade rates may hypothetically apply either positive, negative, or no impacts upon exchange stream. They propose that the effect relies on a few vital key elements including the relative quality of pay and substitution impacts and the level of hazard avoidance of the merchant.

Ch. Suravinda (1993), inspected "India's Trade Relations with Major Countries of Arab League". The present research venture worries about the expost facto examination of Indo-Arab exchange relations. It underlines the requirement for co-task among India and the Arab nations. Such co-activity ought to stay as a perfect case for aggregate endeavors for south-south co-task in building up another International

Economic Order (NIEO), and deserving of imitating by other creating nations.

Uma Rani (1993) examines the effect of conversion scale unpredictability on exchange streams in India amid the period January 1975 to December 1988. The investigation presumes that India's reciprocal imports and fares have, in the majority of the cases, been antagonistically influenced by the unstable idea of swapping scale.

Samanta (1998), inspecting the long-run harmony connection between conversion scale hazard and the volume of remote exchange the setting of the Indian economy amid the period 1953-1989, neglected to discover a measurably noteworthy connection between the swapping scale instability and India's exchange amid 1960-86.

Fanelli and Medhora (2002), uncover that the aggressiveness of a nation depends both on the cost and non-value factors. For enhancing the value aggressiveness, degrading can demonstrate accommodating in the short run. In any case, the value intensity can be initiated in enterprises by improving the level of profitability. They clarify that in a domain of proficient monetary markets, the money related middle people are in the situation of bestowing the level of development by distinguishing and directing assets to the most effective clients. The defects in the money related market, then again, lessen the capacity of the budgetary division to proficiently channel assets from banks to the borrowers; and that contrarily impacts the profitability development.

Prusa and Skeath (2002) likewise called attention to that enemy of dumping activities might be retaliatory.

Bown and Crowley (2003) proposed that enemy of dumping measures might be a protective reaction. They uncover that exchange redirection might be one of the pathways through which against dumping obligations are increasing.

Konings and Vandenbussche (2004) gave exact confirmation that brief enmity of dumping security on a normal raises the efficiency development of residential import-contending firms, and that exchange arrangement under specific conditions can instigate innovative making up for lost time.

Vijaya Katti (2005) indicates out that for India turn into a noteworthy player in world exchange, a widely inclusive and far reaching view should be taken for the general improvement of the nation's outside exchange. The EXIM strategy was renamed as the new Foreign Trade Policy. The Foreign Trade Policy was worked around two noteworthy destinations.

Syamala Gopinath (2006) endeavors to break down how the administrative condition has developed in the Indian remote trade advertise, According to her, the fundamental goal of business sectors including Foreign Exchange markets ought to be to help financial action and raise the potential for monetary development. The focal point of the trade control directions has encouraged exchanges in global exchange merchandise and enterprises.

Yazid and Muda (2006) contemplated the use example of outside trade administration systems in multinational companies. They found that multinationals are associated with remote trade chance administration principally on the grounds that they tried to limit operational by and large money streams, which are influenced by cash instability. Likewise, dominant part of multinationals incorporate their hazard administration exercises, and in the meantime forces more noteworthy control by visit providing details regarding subsidiary exercises.

J.N. Bhagwati and A. Krueger (2007), in their near investigation of the effect of remote exchange administrations and financial improvement in various nations, characterized an arrangement of logical stages with reference to the EXIM strategy of a nation. These stages in the outside exchange administration were composed basically as an elucidating gadget to catch genuinely the development of remote exchange administration as far as its limitations content and the measurements and example of its utilization of control and value instruments. There are extensively five stages. Stage one is described by the methodical and huge burden of quantitative confinements (QRs), because of an unsustainable equalization of installments shortfall. Stage two is described by proceeded with dependence upon quantitative limitations and for the most part expanded limitation of the whole control framework.

Vijaya Katti et al. (2007) in their paper make an endeavor to think about a portion of the significant parts of the Indian economy. They have recognized four noteworthy areas, and investigated how send out advancement chambers have molded the Indian economy, its fare development, and the difficulties they look in an inexorably globalized world.

Neena Malhotra (2008), says that the proportion of fares to imports, has enhanced after some time, and the dread that progression will antagonistically influence horticulture, doesn't appear to be substantial.

III. INDIAN FOREIGN TRADE

Indian outside exchange has developed in total numbers when contrasted with 1950-51, however its

offer in world exchange has outfit down from around 2.5 percent to 0.67 percent in 1991 and expanded to in excess of one percent in 2007. With the end goal of study, outside exchange can be separated into three periods in particular 1950-1970, 1971-1991 and post 1991.

Amid the primary stage, 1950-1970, sends out have developed at a moderate rate. Amid 1950s the fares development rate was 3.6 percent in dollar terms and 3.5 percent in 1960s. Due to rising imports and stale fares, strategy of import substitution was begun in 1960s to eliminate imports. Five essential items comprised a noteworthy bit of Indian fares and the common conviction was that the nation had not a lot to send out. Government had received a strategy of fare negativity and import substitution amid this period. Fares were to a great extent disregarded amid the first and the second five-year designs, which was legitimized on the ground that interest for Indian fares was inelastic. While the world stock fare was developing at 6.3 for each penny for each annum amid the 1950s, trades from India stagnated. As the world stock fares extended moderately quicker amid the 1960s at 8.8 for each penny for every annum, the development rate of India's fares enhanced to some degree to 3.6 for each penny for each annum. Unmistakably, the nation neglected to make the best utilization of the exchange conceivable outcomes accessible amid the 1960s [Singh, (1964); Bhagwati and Srinivasan, (1975); Nayyar, (1976); Veeramani, (2007)].

A few investigations have contended that the import substitution strategies had made an inclination against sends out in India. Regardless of the different fare advancement plans received in the 1980s, gainfulness in the intensely ensured household advertise remained fundamentally higher than that in the fare showcase [Kathuria (1996), Veeramani, (2007)]. Amid the time of 1970-1991 fares execution moved forward. Government had taken activities in late 1960s like building up Indian Institute of Foreign Trade and others for advancing outside exchange. The world economy was likewise developing quickly in 1970s. The fare development rate was 15.8 percent in 1970s preceding backing off to 8 percent in 1980s. During 1970s, imports development rate likewise grabbed and infact was higher than development rate of fares. The commitment of remote exchange to GDP again came to 11.8 for each penny, indistinguishable level from on 1950-51.

The fare blast of the 1970s, in any case, couldn't be kept up amid the main portion of the 1980s. As the development rate of world fares turned negative in the outcome of the second oil value climb, India's fares decelerated forcefully. Amid the second 50% of the 1980s, be that as it may, the world economy recuperated and India's fares developed at a solid pace (17.8 for every penny). There was a honest to goodness change in the fare intensity of India amid this period because of a noteworthy deterioration of

the REER and expanded fare endowments. This period additionally saw a few measurements of modern deregulation and progression of capital products imports [Joshi and Little (1994); Veeramani, (2007)].

In the post progression period i.e. post 1991, fare and import development has gotten and the commitment of remote exchange to GDP has expanded to 17.1 percent by 2000. However amid the period import development rates has been higher than sends out development rates. Numerous genius sends out strategies were begun after progression. Fare advancement plans pervasive amid the post 1991 period include: send out advancement capital merchandise (EPCG), obligation privilege passbook (DEPB), obligation free renewal authentication (DFRC), advance licenses, uncommon import permit (SIL), exception from pay impose, area/showcase particular plans [e.g., advertise get to activity (MAI), towns of fare perfection, agri trade zones (AEZ), Focus Africa, and Focus Latin American Countries], and plans for status-holders, send out arranged units (EOUs), units in extraordinary financial zones (SEZs), electronic equipment innovation parks (EHTPs), programming innovation parks (STPs) and biotechnology parks (BTPs). A couple of more plans, (for example, focus besides, served from India) have been included under the Foreign Trade Policy 2004 [RBI (2004), Malik, (2005)].

Amid post advancement time, sends out have done well especially from 1992-93 to 1996-97; and from 2002-2003 to 2007-2008. As an extent of GDP, on equalization of instalments (BoP) premise, sends out rose from a level of 5.8 for every penny in 1990-91 to achieve a level of 14.0 for every penny of GDP in 2006-07. The normal yearly development rate over the most recent five years has been set at a high of 23.5 for each penny. Be that as it may, imports have become much quicker over the most recent five years at a yearly normal of 28.2 for every penny. As an extent of GDP, on BoP premise, imports in 2006-07 were set at 20.9 for every penny of GDP. In this manner, exchange deficiency broadened to 6.9 for each penny of GDP in 2006-07.

Table: Foreign Trade Balance of India

Trends of Foreign Trade (US \$) in India (1990-1991 to 2006-2007) (US \$ Million)					
Year	Export	Growth Rate	Import	Growth Rate	Trade Deficit
1990-91	18145	9.2	24072	13.4	-5927
1991-92	17865	-1.5	19411	-19.4	-1546
1992-93	18437	3.7	21882	12.7	-3345
1993-94	22237	20	23306	6.5	-1069
1994-95	26330	18.4	28654	22.9	-2324
1995-96	31797	20.8	36678	28	-4881
1996-97	33470	5.3	39132	6.7	-5662
1997-98	35006	4.6	41484	6	-6478
1998-99	33219	-5.1	42389	2.2	-9170
1999-2000	36822	10.8	49671	17.2	-12848
2000-01	44560	21	50536	1.7	-5976
2001-02	43827	-1.65	51413	1.74	-7587
2002-03	52719	20.29	61412	19.45	-8693
2003-04	63843	21.10	78150	27.25	-14307
2004-05	83536	-	111518	-	-27982
2005-06	103091	-	149166	-	-46075
2006-07 (P)	89489	-	131212	-	-41723

Source: Ministry of Commerce & Industry, Govt. of India;

IV. POLICY OF FOREIGN TRADE

India's remote exchange arrangement was exceedingly prohibitive and vital to the development methodology. It was a central point in India's poor development execution. After freedom in 1947, India's essential errand was to end disturbances caused by parcel and the foundation of another legislature. In 1950-51 period, when the First Five Year Plan (FFYP) was declared, comprises generally of a posting of foundation and other government ventures which were in progress. It was not until the point that the definition of the Second Five Year Plan (SFYP) that India's wide financial approach rules were received that would overwhelm until the 1980s. A large portion of India's monetary information does not go past 1950-51 and in this manner examination begins with that information. the development of genuine total national output (GDP) throughout the years, and in addition offer of gross household capital arrangement in GDP and per capita net national item. The development targets were settled for each arrangement and as a rule the accomplishments were beneath the focused on rates of development. The development rate of over 6 for every penny was accomplished from Seventh Five Year Plan onwards with special case of ninth Plan (1997-2002). The horticultural development rates did not get throughout the years.

In 1950, it was evaluated that more than 70 for each penny of the populace lived in rustic zones and the farming represented around 56 for each penny of the GDP. Per capita salary was among the most minimal on the planet, future during childbirth was around 32 years and education rate was 18 for every penny. Net household investment funds were around 8 for each penny of the GDP; trades were a little more than 6 for every penny of the GDP. India was thought to be a poor nation by all models. Amid the time of FFYP, consideration was given to monetary approach and heading was set which was to be taken after for the following a very long while. It was chosen that there ought to be a "communist example of society" in which the administration should take driving job in the economy. Arranging the job of the state was the first target. The Planning Commission set yield focuses for a wide cluster of wares. At times open area firms were set up or extended. In others, it was normal that extension would originate from controlled private area firms.

The Second Five Year Plan (SFYP) was intended to move the introduction of ventures to the generation of substantial industry and specifically machine building. The venture merchandise expected to set up this limit were vigorously import escalated and businesses themselves were capital serious. The arrangement visualized a sizeable increment in speculation. The mix of these elements brought about a sharp increment in imports and with it an equalization of

installment emergency in 1956-57. The remote trade emergency created from this time. This turned into the prime hindrance to development. As opposed to changing the conversion scale, prohibitive trade controls were forced. An import authorizing administration was set up under which firms needed to apply for import licenses, and to show to the experts that household creation limit was not accessible for these products whose imports were allowed.

The arrangements received by the legislature of India, pointed specifically at checking imports, would without anyone else's input have brought about an exchange segment reducing in significance after some time. Motivations were very skewed towards import substitution, where the Tariff Commission and import authorizing systems basically guaranteed benefit to anybody delivering for household advertise. It was assessed that the normal level of ostensible assurance in assembling was 120 for every penny in 1986, ascending to 130 for each penny in 1992 preceding beginning to decay after change took place¹⁸. These taxes were frequently more prominent than the value differential between residential items and those accessible on the universal market; however there was an entire preclusion on imports of most purchaser's merchandise, and quantitative confinements and other non-tax hindrances were the instruments successfully obliging imports. At the point when the item was accessible locally, import licenses were not conceded.

The initial equalization are emergencies, the genuine conversion scale acknowledged as India's swelling surpasses world expansion. There was in this way progressive valuation for the cash in genuine terms until the 1965-66 degrading scenes; it from that point remained genuinely steady until the point that 1986 after which genuine deterioration started and quickened until 1993.

CONCLUSION

Indian outside exchange has advanced significantly in the course of the most recent a long time since Independence. The period can be partitioned into three sub-times of 1950-1970, 1971-1991 and post-1991. The exchange has stagnated and India lost its piece of the pie to different nations in 1950s and 1960s. The government approaches and overwhelming perspectives of import substitution and fare cynicism has a negative effect. The circumstance enhanced in 1970s and fares has at long last grabbed in post progression period all in all and after 2002 specifically. As far as piece, now it is ruled by produced merchandise and enterprises. Administrations trades commitment has developed quickly in later past. India administrations sends out offer in worldwide fares is more than twofold of that

of Indian assembling sends out as far as course, it is presently more appropriated the world over and the offer of East Asian nations his on ascend in generally speaking exchange.

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