

Web Personalization and Recommendation

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Abstract – E-commerce is a most recent technology related with commerce and PC. Commerce is the transformation or exchange or purchasing and selling of substances (merchandise or wares) on a huge scale including transportation starting with one place then onto the next. E-Commerce is the way toward working together on the web. By the assistance of the flexibility offered by PC systems and the accessibility of the Web, E-commerce creates on conventional commerce. It changes the whole commerce situation because of the ground-breaking development of Web, which is spreading quickly through the world. The intensity of Web as a worldwide access was felt with the presentation of the Internet (WWW) in 1994. This worldwide system makes worldwide relations with the organizations made less demanding. E-commerce is a composite of advances process and commerce systems that cultivate the moment commerce of data inside between associations. E-commerce reinforces association with purchasers make it simpler to pull in new client, enhances client responsiveness and open new markets on a worldwide scale.

Keywords- E-Commerce, Data Technology, Commerce and PC, Commerce Data, Computer Science.

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1. INTRODUCTION

E-Commerce is quick rising as most well-known strategy for acquiring, let it be a little pen drive or cumbersome drove television. Late overview [1] has evaluated which approx 3-5% of Indian are executed or knowledgeable within operational of web based shopping sites. The system that is individual taken after as of not long ago identified with the different strategy activities like:

- **Customer Extent:** This model is being spread by the administration in light of specific rules for the security of shoppers.
- **Legality:** It manages formal acknowledgment of E- marks; In India advanced marks are vital for e-Offering.
- **Security:** Focal Government has concerned its approach identifying with cryptography systems to guarantee protected E-Commerce in outsider exchange.

Keeping in mind the end goal to manage security and web personalization [17] issues we create two fundamental characterization strategies: Innocent Bayes and K-closest neighbor. We begin this section with the prologue to Web Personalization and Recommendation Framework. Later in this part we feature the arrangement philosophies utilizing Bayesian Manage for Indian online Commerce sites.

Right off the bat, it manages producing group of customers having deceitful expectations. Furthermore, it additionally centers on Bayesian Metaphysics Necessity for proficient Possibility Results.

1.1 Web Personalization and Recommendation Framework

Web personalization, comprised of exercises, for example, giving tweaked data, changing the site page formats and adjusting the substance custom fitted to the customer's need, has turned into a fundamental piece of a site to improve its similarity and engaging quality. The Recommendation framework [3] or intuitive choice guides [4] can be considered as one type of personalization to encourage in helping the customers settling on buy choices.

Fundamental contrasts between the conventional physical stores and internet Commerce sites are the vast rack space Online. Dissimilar to the customary stores which have restricted capacity, the Online Commerce sites give the purchasers a wide assortment of choices, choices and item data. The assorted variety of item decisions and the plenitude of messages on a web based Commerce website have prompted the issue of over-burdening. To conquer this issue request of web personalization and continuous adjustment obliging the customer's need has emerge. Reason being shopping background can be overpowering particularly when

there is no help accessible in choosing what items to buy. What's more, the exertion and time spent on seeking capriciously may prompt low quality of choice and disappointment of the buyers [17]. Accordingly, to locate the perfect items as a top priority viably and productively, online customers not just search for the Recommendations from their associates, and publication picks [112] yet in addition intensely depend on the constant suggestion frameworks included on the web based Commerce sites [100, 111].

Late headway in web innovation causes online organizations to acquire singular customer's data continuously. In view of gained data, they manufacture point by point profiles and offer customized administrations. In this manner e-shop currently have the prospect to expand their execution by concentrating on singular customer inclinations and requirements, in this way expanding fulfillment, enhance faithfulness, and making balanced connections.

A Recommendation framework is a framework or application that causes the customer to choose an appropriate thing or finding pertinent data among an arrangement of applicants utilizing an information base that can either be hand coded by specialists or gained from practices of the customers. Regularly, a suggestion framework performs three of capacities:

- **Data collection:** The Recommendation framework gathers all the usable data for the expectation errand including the customers' properties, practices, or the substance of the assets the customer gets to.
- **Learning:** It applies a learning calculation to channel and endeavor the customers' highlights from the gathered data.
- **Expectation:** It infers the sort of assets the customer may incline toward are at that point made either straightforwardly in light of the dataset gathered in the data gathering stage (memory-based forecasts) or with a model gained from it (show based expectations). Recommender frameworks are by and large utilized by Web based Commerce destinations for proposing different items to their buyers and furthermore to give them data to enable them to choose which items to buy. The items recommended can be picked in view of hits on other location, under territory of the buyer, or premise of the precedent purchasing performance of the purchaser as an expectation for prospect purchasing conduct. Different types of Recommendation comprise of recommending items to the purchaser, showing customized item data and giving network surveys. For the most part, "these suggestion strategies are a piece of personalization on a site since they

assist the site with acclimatizing itself to singular customer".

Recommender frameworks are comparable to, however in the meantime not at all like from, showcase framework, production network frameworks and choice emotionally supportive networks. While showcasing frameworks enables the advertiser in settling on choices about how to elevate items to customers, for the most part by isolating an expansive target advertise into subsets of buyers who have regular needs and gathering the items in classifications that can be related with the promoting portions. Later on advertising advancement would then be able to be hurried to additionally empower shoppers in different fragments to buy items from bunches chosen by the advertiser. Despite what might be expected, recommender frameworks straightforwardly interface with buyers, helping them to pick items they will get a kick out of the chance to buy. Recommender frameworks for the most part comprise of procedures that are conveyed physically, for example, making strategically pitch records and methods that are performed to a great extent by PC, for example, communitarian separating. Recommender frameworks increment Online Commerce deals in three different ways":

- **Persuading Programs into Purchasers:** Guests to a Site regularly remain around the site without buying something. Suggest frameworks have induced purchaser to determine items they desire to acquire.
- **Expanding strategically pitch:** Suggest frameworks augment deals via proposed additional items for the customer to purchase. In the occasion which is proposition are great, it will expand the normal request estimate. For instance, a site may suggest extra items in light of items as of now in the shopping basket amid checkout process.
- **Building Dependability:** In reality as we know it where a site's opponents are just couple of snaps away, securing shopper loyalties is a fundamental Commerce procedure. Recommender frameworks create faithfulness by building an esteem included connection between the site and the purchaser. Locales frequently influence interest in finding out about their purchasers, to utilize recommender frameworks to learn shopper conduct, and to grow intense routine edge which contest client require. Buyers refund the locales to visiting back those that best match their prerequisites. The more a buyer required with the Recommendation framework - performance it comes again? He requires - the more faithful customer moves toward becoming to that site.

1.2 Kinds of Recommendation Framework

Kinds of Recommendation framework can be characterized in light of procedures utilized for prescribing

1.2.1 Content-Based Sifting

The Substance Based Sifting (CBF) makes Recommendation in view of the connection between's distinction assets. In content-based suggestion frameworks, assets are depicted as a vector of characteristics. The framework at that point learns profile of the customers premiums in light of the highlights displayed in the items that customer has appraised. When making an expectation on the customers' inclinations, the framework dissects the connection between the items appraised by the customers and different items by ascertaining the similitude between their trait vectors. The kind of customer profile determined by a substance construct recommender depends with respect to the learning strategy utilized. Choice trees, neural web, and vector-based portrayals include entire utilized.

A focal issue in content-based Recommendation frameworks is the need to distinguish an adequately expansive arrangement of key characteristics. At the point when the set is too little, there is inadequate data to take in the customer profile. In this way, content-based suggestion frameworks can't be utilized for new customers who acquired just once, potential customers who visit the web site however have not made any buy, and customers who need to purchase an item that isn't every now and again obtained.

1.2.2 Collaborative Separating

The shared separating (CF) is broadly used and most settled of the data sifting innovations. Shared suggestions frameworks gather appraisals or Recommendations of items; distinguish likenesses between customers in light of their evaluations, and deliver new suggestions in view of entomb customer examinations. A great customer profile in a community oriented framework is comprised of vector of things and also their evaluations, continually altered as the customer associates with the framework after some time.

Shared separating calculations are categorized have couple of classes: "memory-based" and "demonstrate based". Memory-based calculations work over the total customer database to make expectations. Famous memory-construct models are established in light of the idea of closest neighbors, utilizing choice of separation measures. Show construct frameworks are established in light of a minimized model concluded from the information, which have utilized a variety of learning strategies comprising of neural

systems, inert semantic ordering and Bayesian systems.

Community oriented methods work fine for complex questions, for example, films or music, where divergence in taste is responsible for a great part of the adjustment in enjoying.

The significant contrast amongst community and substance based sifting frameworks is that the collective frameworks take after past activities of a gathering of buyers to make a suggestion for specific individual of the gathering. Utilizing this strategy, customers may now have the capacity to acquire Recommendations for items that are distinctive in substance to those they have already evaluated, as long as other comparable disapproved of purchasers demonstrated their interests in these items.

The shared sifting perceives buyers with comparable interests to those of a given purchaser, and suggests loved items by the given customer. Nonetheless, as most existing Substance Separating calculations distinctly depend on the customer's appraisals on items to make Recommendations, their exhibitions die seriously when the customer rates couple of things in the database, which is called cool, begin issue in the Substance Sifting research.

1.2.3 Knowledge-Based Suggestion

The information based Recommendation endeavors to propose objects in view of deductions about customers' needs and loving. Information based techniques are distinctive in that they have utilitarian learning: "they know about how a specific thing meets a specific customer require", and can in this way question regarding the connection amid a prerequisite and a conceivable suggestion. The customer outline can be any learning construction which keeps up this surmising. In the ordinary case it might be a straightforward question that the customer has composed while in others, it might be a more thorough portrayal of the customer's needs.

1.2.4 Utility-Based Suggestion

The utility based suggestion without any effort to develop extensive haul picture regarding the buyer, but instead utilize their advices on an estimation of the equal among the customer's needs and the arrangement of choices close by. The utility based Recommendation offer recommendations by working out the utility of each question the customer. The upside of utility based Recommendation is that it can break down non-item traits, for example, dealer unwavering quality and thing accessibility, into the utility calculation, in this way making it

conceivable, to exchange off cost against conveyance plan for a customer with a prompt need.

1.2.5 Statistic Recommendation

The statistic Recommendation frameworks expect to arrange the customer in light of individual properties and after that give recommendations in view of statistic classes. The customers' reactions are contrasted and an accumulation of physically gathered customer generalizations.

The portrayal of statistic data in a customer model can change extraordinarily. Statistic strategies frame "individuals to-individuals" affiliation like synergistic ones, however utilize diverse information. The real favorable position of statistic method is that it may not require a background marked by customer appraisals of the sort as required by community oriented and content-based systems.

1.3 PROPOSED MODEL

Keeping in mind the end goal to create our mold more illuminating we are pleasing case of "Anticipating Fake Exchange".

An Indian web based business organization is extensive purchaser base; every customer needs to present his own data previously creation an exchange. Along these lines each organization is going about as a evidence and the reaction of web is known as

$$Z = \{\text{Fraudulent, Trustworthy}\} \quad (1.1)$$

These are the characterization in which we can order a customer. By investigating from an example web based Commerce website we can discover that in the event of False the customer id ought to be reposted to the e-misrepresentation cell. Two arrangement of information are taken to check the consistency of information as delineated in the Table 1.1".

Table 1.1: Report of Customer on E-commerce Website

	Reporting to e-fraud cell	No Reporting Required	Total
Fraudulent	20	80	100
Trustworthy	100	300	400
Total	120	380	500

1.4 NAIVE BAYES

Keeping in mind the end goal to arrange record into 'm' classes by overlooking all indicator data X_i, X_2, \dots, X_p is to group the record as an individual from dominant part class. For instance for our situation Naive control would arrange every one of the customers to be

"Reliable", in light of the fact that 90% of the organizations was observed to be Honest.

Naive Bayes classifier [8] is a propelled adaptation of Gullible run the show. The rationale to acquaint Bayes is with coordinate the data given in the arrangement of indicators into the innocent run to get more precise groupings. The procedure proposes in discovering the likelihood of record having a place with a specific class is assessed on the commonness of that class alongside extra data which provide on the set documentation regarding X data.

While our dataset is expansive we favor Naive Bayes strategy. In an order assignment we will probably evaluate the likelihood of participation to each class given a specific arrangement of indicator factors. This sort of likelihood is known as a contingent likelihood. In our illustration we are occupied with P (Fake | Answering to e-misrepresentation cell). When all is said in done, for a reaction of 'm' classes C_1, C_2, \dots, C_m and the indicators X_i, X_2, \dots, X_p we process as:

$$P(C_i | X_i, \dots, X_p) \text{ where } i = 1, 2, \dots, m. \quad (1.2)$$

At the point when the indicators are for the most part clear cut we can utilize a rotate to assess the classified probabilities of class enrollment. Consider its application in our illustration we process the probabilities isolated into two classes as:

For

$$P(\text{Fraudulent} | \text{Answering to e-deceitful cell}) = 20/120$$

what's more,

$$P(\text{Trustworthy} | \text{Answering to e-deceitful charges}) = 100/120.$$

The top proclamation shows that in spite of the fact that the firm is still more prone to be Reliable than Not Dependable; the likelihood of its being Honest is much lower than the gullible run the show.

In any case, the technique generally gives great outcome somewhat in light of the fact that what is imperative isn't the correct likelihood gauge yet the positioning for that case in contrast with others.

With a specific end goal to change over the coveted probabilities into class likelihood we utilize Bayes Hypothesis. The Bayes Hypothesis gives us the accompanying equation to figure the likelihood that the record has a place with class C_t :

$$P(C_t | X_1, \dots, X_p) = \frac{P(X_1, \dots, X_p | C_t)P(C_t)}{P(X_1, \dots, X_p | C_1)P(C_1) + \dots + P(X_1, \dots, X_p | C_m)P(C_m)} \quad (1.3)$$

Ci: To figure the numerator we channel two snippets of data

i) The extent of each class in the populace [P(Ci) P(Cm)]

ii) The likelihood of event of the indicator vales $X_i, X_2,$

X_p inside each class from the preparation set.

We create Table 5.2 of the Customers which is sorted as "Visit Purchasers" and "Infrequent Purchasers", for every one of these two classifications of Purchasers we have data on regardless of whether revealing has been done, and whether it ended up being fake or Reliable.

Table 1.2: Sample of 10 Users for fraudulent

Reporting to e-fraud cell	User-Type	Status
Yes	Occasional Buyer	Fraudulent
No	Occasional Buyer	Trustworthy
No	Frequent Buyer	Fraudulent
No	Frequent Buyer	Trustworthy
No	Occasional Buyer	Trustworthy
No	Occasional Buyer	Trustworthy
No	Frequent Buyer	Trustworthy
Yes	Occasional Buyer	Fraudulent
Yes	Frequent Buyer	Fraudulent
No	Frequent Buyer	Fraudulent

The likelihood of misrepresentation can be characterized by four conceivable states {Yes, Periodic Buyer}, {Yes, Visit Buyer}, {No, Incidental Buyer} and {No, Visit Buyer}.

i) $P(\text{Fraudulent} \mid \text{Revealing} = \text{Yes}, \text{Customer Compose} = \text{Infrequent Purchaser}) = 1/2 = 0.5$

ii) $P(\text{Fraudulent} \mid \text{Revealing} = \text{Yes}, \text{Customer Write} = \text{Visit Purchaser}) = 2/2 = 1$

iii) $P(\text{Fraudulent} \mid \text{Announcing} = \text{No}, \text{Customer Write} = \text{Periodic Purchaser}) = 0/3 = 0$

iv) $P(\text{Fraudulent} \mid \text{Announcing} = \text{No}, \text{Customer Write} = \text{Visit Purchaser}) = 1/3 = 0.33$

We can broaden this for Gullible Bayes probabilities, for examining the restrictive probabilities of deceitful conduct "Answering to e-misrepresentation cell" = Yes, and "Customer Write" = Infrequent Purchaser, the numerator is an extent of "Answering to e-extortion cell". Occurrences among the kind of Purchasers, times the extent of False Customers = $(3/4) (1/4) (4/10) = 0.075$ To get the real likelihood we

compute the numerator for the contingent likelihood of truth given Answering to e-False Cell = Yes;

Kind of Customer = Incidental Purchaser;

The denominator is then the entirety of two contingent probabilities = $(0.075 + 0.067) = 0.14$ Along these lines the restrictive likelihood of deceitful practices is given by

$P_{nb}(\text{Fake I Answering to e-False cell} = \text{Yes};$

Purchaser Write = Intermittent)

$= (3/4) (1/4) (4/10)$

$(3/4) (1/4) (4/10) + (1/6) (4/6) (6/10)$

$= 0.075/0.14$

$= 0.53$

$P_{nb}(\text{Deceitful I Answering to e-False cell} = \text{Yes};$

Purchaser Compose = Visit) = 0.087

$P_{nb}(\text{False I Answering to e-Deceitful cell} = \text{Yes};$

Purchaser Compose = Occasiona.l) = 0.031

Rank Requesting of probabilities are observed to be much nearer to correct Bayes strategy than are simply the probabilities, to additionally break down we can utilize grouping lattice.

1.4.1. Naive Bayes Classifier: Advantages & Disadvantages

Leverage of the Gullible Bayes Classifier is that it just needs a little measure of information to prepare and gauge the parameters (Mean and Changes) of the factors required for arrangement. Since free factors are accepted, just the Changes of the factors for each class should be learned and not the total covariance network. The rationale of utilizing Naive Bayes Grouping Strategy [9] is to achieve computational productivity and great execution.

1.4.2. Fuzzy Information Classification and Retrieval Model

The top segment manages an arrangement strategy [10] by which we can classify the customer visiting our site in light of their exchange history. The uniqueness of Fuzzy frameworks that give them better outcome for specific applications are:

- Fuzzy frameworks are appropriate for dubious or surmised thinking, especially for a framework with scientific model, which is hard to determine.

- Fuzzy rationale permits choice working with assessed esteems under inadequate or unverifiable data.

In this segment we have featured the issue which our customer confront while choosing the most ideal blends of item, the issue is a direct result of the vulnerability in Semantic Web Scientific categorizations [11]. Consider India times shopping entryway appeared in figure 1.1.



Fig. 1.1: India times Shopping Portal

In the event that a purchaser needs a workstation in the scope of Rs.25000 < x < Rs.35000, and with highlights F = {f1, f2, f3} in brands B = {b1, b2}, at that point he should be demonstrated the best possibility result of the top inquiry.

The top issue looks extremely basic however it isn't along these lines, there exists a vulnerability in the question, imagine a scenario where, if there is no PC with every one of the highlights of 'F' display in Brand 'B'. Here comes a probabilistic strategy to defeat such circumstance.

In our technique, degrees of subsumption will be secured by Bayesian System based Cosmology's [12]. The Venn graph is appeared in figure 1.2.

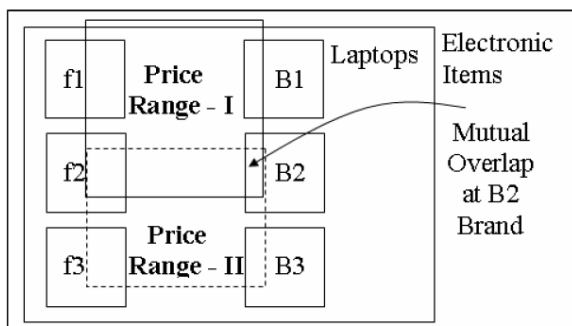


Fig. 1.2: Venn chart Delineating E- Things with PCs as one of their Classifications and their Cover

Our strategy empowers the portrayal of cover between a chose idea and each other is alluded

scientific categorization. The Value Range-I speak to the costs toward the beginning of the value band while Value Range-II speaks to the higher side of the value band.

The cover is rationale term communicated as

$$\text{Overlap} = \frac{|\text{Selected} \cap \text{Referred}|}{|\text{Referred}|} \in [0,1] \quad (1.4)$$

The cover district speaks to the esteem 0 for disjoint ideas and 1, if the alluded idea is subsumed by the chosen one. This cover esteem can be utilized as a part of data recovery undertakings. The match with the inquiry is summed up by the probabilistic sense and the hit rundown can be arranged into the request of importance as needs be.

On the off chance that 'F' and 'B' are sets; at that point 'F' must be in one of the accompanying connections to 'B'.

F <-B

- 'F' is a subset of 'B' i.e.
- 'F' somewhat covers 'B' i.e.

Elx, y : (x e F A x e B) A (y e F A y e B)

- 'F' is disjoint from 'B' i.e. F n B = V

In view of these relations we build up a straightforward change calculation. The calculation forms the cover diagram G in an Expansiveness First way beginning from root idea characterized as 'CON'. Each prepared idea 'CON' is composed as the piece of Strong Way Structure (SPS).

```

if F subsumes B then
    O := 1
else
    C = Fs ∩ Bs
    if C = φ then
        O := 0
    else
        Σ m(C)
        O := c ∈ C / m(B)
    end
end

```

The cover esteems 'O' for a chose idea 'F' and an alluded idea 'B'.

On the off chance that F is the chosen idea and B is alluded one, at that point the cover esteem 0 can be translated as the contingent likelihood

$$P(B' = \text{true} | F' = \text{true}) = \frac{S(F) \cap s(B)}{s|(B)|} = 0 \quad (1.5)$$

Where S(F) and S(B) are taken is and translated as a likelihood space, and the components of the sets are not deciphered as basic results of some arbitrary wonder.

The execution phases of the probabilistic pursuit begin with the Contribution of Cosmology Run which are refined in "Refinement Stage". It is then passed to the "Quantifier" which builds up an arrangement of Affiliation Principles. It is then nourished to the further preprocessing by the "Gullible Bayesian Change" module which at long last produces the most ideal covering result as appeared in figure 1.4.

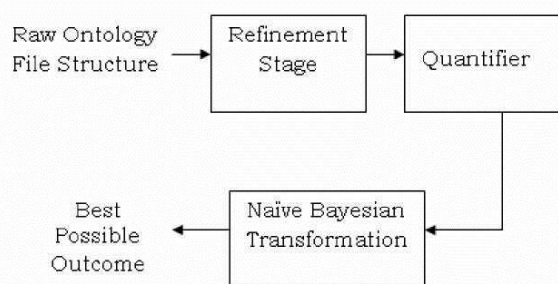


Fig. 1.4: Execution Structure.

This section features the significance of Web Personalization and Recommender Frameworks in web based Commerce sites. In this part we have featured how to recognize a customer having false aims utilizing Naive Bayes Classifier. Beside beat the issues while hunting down an item on an entry we have proposed a calculation with usage structure for choosing the best item satisfying customer paradigm. The model in both the cases utilizes Intuitive Question Refinement Instrument to locate the most reasonable inquiry terms. The Cosmology is arranged by confined term relations. We have built up a calculation in which scientific classifications can be developed without essentially any information of Likelihood and Bayesian system. The future expansion could be to grow it utilizing Fuzzy Relapse [13] with Bayesian System.

CONCLUSION

We might want to condense our work by featuring different highlights of Web Personalization and Recommendation Show for Trust in Web based

Commerce Site from an Indian Point of view. Our work on "Web Personalization and Suggestion" features how to recognize misrepresentation customers by utilizing Arrangement Systems of Bayesian Principles and producing group of customers having deceitful expectations. The model in both the cases utilizes Intelligent Question Refinement Instrument to locate the most reasonable inquiry terms. The Metaphysics is arranged by confined term relations. We have built up a calculation in which scientific categorizations can be made without for all intents and purposes any information of Likelihood and Bayesian system. The future expansion could be to grow it utilizing Fuzzy Relapse with Bayesian System.

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