# Effects of Financial Literacy on Personal Investment Decision: A Review

# Savita Choudhary<sup>1</sup>\* Dr. Hari Om<sup>2</sup>

<sup>1</sup> Research Scholar of OPJS University, Churu, Rajasthan

Abstract – Financial literacy has an effect on investment decision making by fund managers shows that a high percentage of managers consider financial concepts such as returns, investment risks, investment portfolio management and trends in interest rates at a great extend. The results indicate that in general fund managers need to be financially literate in-order to make investment decisions financial literacy skills like risks, investment portfolio, returns, and diversification of the portfolio enable fund managers to make informed investment decisions about their money and minimizes the chances of being misled on financial matters. financial literacy affects financial decision-making because individuals with low literacy are more likely to rely on other people as their main source of financial advice and are less likely to make informed investment decisions.

Keyword: Financial Literacy, Investment

# 1. INTRODUCTION

Financial literacy is a comprehension of cash and monetary items that individuals can apply to financial decisions so as to settle on educated choices about how to deal with their accounts. Numerous individual countries have perceived the significance of financial literacy and made teams to think about their populaces with the objective of offering instruction and effort. A typical spot to see classes is in secondary schools, where understudies might be offered the chance to take some concise courses to set them up for dealing with their funds after graduation. Financial education includes various diverse regions of comprehension. Finding out about cash and how it functions is a critical angle, as comprehends items like credit, advances, and protection. The capacity to comprehend and work with premium and trade rates is additionally imperative; with enthusiasm being of specific worry since numerous shoppers exploit the credit advertise. themes of premium Different incorporate understanding dangers, figuring out how to assess potential ventures, and distinguishing tricks or questionable financial practices. Adjusting checkbooks and accounts and having the capacity to peruse account explanations is likewise a critical aptitude.

Financial management is another key part of financial education, as Simulation of monetary occasions is frequently utilized in classroom settings to help individuals disguise critical ideas in financial literacy. Individuals are given theoretical circumstances and

asked to show how they would choose and for what reason, as when individuals are asked whether they would take an irregularity sump installment or a progression of littler installments with intrigue. On the off chance that individuals can't effectively separate and figure the issue, they may settle on a speculative decision that would be against their interests on the off chance that it was made in reality it is critical for individuals to perceive how monetary management can enable them to get ready forever occasions. Dimensions of monetary education are profoundly factor. Some overviews recommend that individuals feel more educated with financial issues than they truly are, professing to comprehend monetary ideas yet not showing that examinations understanding on and Recognizing zones where a populace might miss the mark on their comprehension of financial themes is an essential part of creating financial strategy. Financial education is imperative in light of the fact that as the world turns out to be increasingly more perplexing with expanding monetary items educated choice should be made a previous director for the unified states Federal Reserve Bureau keep up that as market powers keep on extending the scope of suppliers of financial managements, shopper will have substantially more options and adaptability on the best way to deal with their financial issues.

<sup>&</sup>lt;sup>2</sup> Associate Professor, OPJS University, Churu, Rajasthan

#### 2. REVIEW OF LITERATURE

The world economy has turned out to be progressively mind boggling and accordingly, every individual should be dynamic and savvy in speculation choices so as to deal with the increasing average cost for basic items. Numerous people are keen on one speculation or the other, they see ventures to captivate in light of the fact that they settle on choices and later observe the results of the choices they make (Awais, Laber, Rasheed and Khursheed, 2016). So practically everyone shares in a single type of speculation or the other, even those that don't share in purchasing and moving of explicit monetary resources, for example, stock, regardless they embrace ventures through cooperation in worker sparing project and annuity plan or through buy of extra security or by some different sorts of ventures, for example, land ventures and through saving of money in fixed investment accounts of banks (Musundi, 2014).

Nonetheless, not all ventures lead to benefit, as speculators won't generally be directly in their speculation choices (Natalie, 2010; Obamuyi, 2013). Dough puncher and Nofsinger, (2010) and Thilakam (2012) opine that venture today has turned into a dynamic field. An effective speculation choice is exceptionally reliant on the dimension of a person's financial education. Financial literacy alludes to the degree to which an individual has the comprehension of key financial ideas, the certainty and capacity to make proper present moment and long haul speculation choices, while thinking about the changing financial conditions (Nye, Pete and Cinnamon, 2013).

Financial education has throughout the years picked up consideration from a wide scope of partners which incorporate government organizations, keeping money foundations, grass-roots shopper and network premium gatherings among different establishments. Intrigued gatherings, including arrangement creators, are worried about the absence of sufficient information of financial ideas by residents as they don't have the instruments that are expected to settle on sound venture choices which will improve their financial prosperity, the National University Commission (NUC) has commanded all Universities to make business enterprise a necessary course (unit) for understudies regardless of their fields of study be it drug or designing. This is gone for furnishing understudies with essential financial ideas which will upgrade their dimension of financial literacy (National University Commission, 2014).

The examination by Müller and Weber (2010) demonstrate that monetary literacy decidedly impacts ventures choices in minimal effort reserves. The examination further show that even the most refined speculators go for effectively overseen reserves instead of the more affordable ETFs (trade exchanged assets) or list finance choices. Mahmood (2011) completed an examination in Pakistan to survey the impact of different statistic and financial components that impact the speculation choices of speculators. investigation demonstrated that discernment assumes a noteworthy job in the venture choice procedure and furthermore, the adjustments in government strategies impacts enormously on the hazard impression of a financial specialist. Awais et al., (2016) led an investigation on monetary literacy and venture choices in Pakistan. The investigation inferred that financial literacy emphatically influences venture choices. Concerning the creating nations, the discoveries of the examination by Klapper and Panos (2011) demonstrated that higher financial literacy is decidedly impacts on retirement management and private annuity finances ventures. Thus, Musundi (2014) gave proof of a critical positive effect of financial education on speculation choices in the land segment.

#### **FINANCIAL LITERACY** AND 3. INVESTMENT DECISIONS

Fund has inspected the noteworthy effect of FL on monetary improvement, for example through the impacts of financial lack of education on financial basic leadership. Faoziah et. al (2013) give proof on the impact of FL on financial trouble among Malaysian adolescents. investigation Their demonstrates that the dimensions of respondents' financial pain and FL were moderate with a positive however powerless connection between these two factors. The outcomes along these lines point to the way that the pertinent offices and associations ought to put resources into HR as for individual financial management in that capacity information speculation would help raise the dimension of financial literacy among people and accomplish the countries possess goals of high profitability. Concentrates for other lesser created nations, for example, India and Indonesia shown by Chen et al. (2008) who analyze FL level, its determinants and the impact on the interest for monetary managements. They watch a solid connection among FL and financial conduct and that FL is a critical correspond of family unit monetary conduct and family prosperity. Given the intricacy of current financial instruments and the financial choices required in regular day to day existence, for example, contrasting distinctive monetary instruments with contribute, choosing the amount to spare, when and where to contribute, when and where to get the financing, people need to know how to peruse and compose their financials. Moreover, the requirements for FL have turned out to be progressively noteworthy with the deregulation of financial markets and the simpler access to credit; the fast development in promoting financial items and the Government's consolation for its nationals to be increasingly capable with their speculations and retirement earnings (Marcolin and Abraham, 2006; Binswanger and Carman, 2012). On these issues, individual with less financial learning has increasingly negative supposition about funds and settles on

progressively off base monetary choices. There are thinks about which propose that gaining a low dimension of financial information restrains their capacity to settle on educated choices. For example, people who needed FL have been prevented from grasping inventive financial items, settling on sound financial management choices just as giving genuine thought and pledge to their monetary plans, absence of retirement management and interest in the securities exchange and poor getting conduct. One of the suggestion from these, is the expense of poor financial basic leadership and management regularly gets moved to different individuals from the network, state and country through more expensive rates for monetary items and redirection of financial assets.

#### EFFECTS OF FINANCIAL LITERACY 4. ON PERSONAL INVESTMENT DECISION

Poor financial choices are frequently connected with low dimensions of monetary literacy. For example, Rooij et al. (2009) investigate the connection between monetary complexity and riches, depending on explicit proportions of financial education. Calvet et al. (2009) locate that poor financial refinement is related with basic venture botches, for example, under-expansion, portfolio latency, and the propensity to move winning stocks and hold losing stocks. A developing writing has discovered solid connections between financial literacy and funds and speculation conduct. De Bondt (2008), for instance, demonstrate that families with more elevated amounts of financial education are bound to get ready for retirement, put resources into securities and that organizers touch base at retirement with considerably a greater number of advantages than no planners.

## CONCLUSION

Financial literacy and its effect on speculation choices, financial education is the capacity to have a comprehension about monetary instruments and terms. Different investigations, for example, Rehman, Faridi and Bashir (2010); Wahid, Salahuddin and Noman (2008); Klapper and Panos (2011); Musundi (2014) and Awais et al., (2016) uncover that so as to settle on compelling speculation choices, a financial specialist needs to settle on the correct decision among different choices at the perfect time. Monetary literacy is an appropriate instrument for anticipating the speculation conduct of people. It is because of the low dimension of financial literacy and the absence of consciousness of its significance in the nation that various natives are in rustic regions who are deficient with regards to fundamental training offices and other essential needs. The examination prescribes that people and associations ought to put resources into building monetary literacy as higher financial education is emphatically identified with effective speculation choices. Additionally, early-life financial instruction is a solid indicator recently life financial information. In this way, government ought to empower early youth training among its residents as instruction is an incredible wellspring of financial literacy.

### **REFERENCES**

- 1. Awais, M., Laber, F., Rasheed, N. & Khursheed, A (2016). Impact of Financial Literacy and Investment Experience on Risk Tolerance and Investment Decisions: Empirical Evidence.International Journal of Economics and Financial Issues, 2016, 6(1), pp. 73-79.
- 2. Musundi, K. (2014). The Effects Of Financial Literacy On Personal Investment Decisions In Real Estate In Nairobi County.
- Natalie, C. N. (2010). Framework for 3. Assessing Financial Literacy and Superannuation Investment Choice Decisions. Australasian Accounting Business and Finance Journal. 5 (2), pp. 23-27.
- Obamuyi. T.M. (2013). Factors Influencing Investment Decisions In Capital Market: A Study of Individual Investors In Nigeria. Organizations and Markets in Emerging Economies. 4, 1(7).
- 5. Baker, H. K. & Nofsinger, J.R. (2010). Behavioral Finance: Investors, Corporations and Markets. New Jersey: John Wiley and Sons.
- 6. Thilakam, C. (2012). The 2012 International Conference on Business and Management, 6-7 September 2012, Phuket-Thiland.
- 7. Nye, K., Pete, W. & Cinnamon H. (2013). Personal Financial Behavior: The Influence of Quantitative Literacy and Material Values. Numeracy, 6 (1): pp. 23-26.
- 8. Müller S. & Weber, M. (2010). Financial Literacy and Mutual Fund Investments: Who Buys Actively Managed Funds? Schmalenbach Business Review 62(2), pp. 126-153.
- 9. National University Commission, (2014). Entrepreneurship Studies for Distant Learners in the Nigerian University System.
- 10. Mahmood, H. A. (2011). Behavioural Implications of Investors for Investments in

- the Stock Market. European Journal of Social Science, 20, pp. 23-34.
- Awais, M., Laber, F., Rasheed, N. & Khursheed, A (2016). Impact of Financial Literacy and Investment Experience on Risk Tolerance and Investment Decisions: Empirical Evidence from Pakistan. International Journal of Economics and Financial Issues, 2016, 6(1), pp. 73-79.
- 12. Rehman, H., Faridi, M. Z., & Bashir, F. (2010). Households saving behavior in Pakistan: A case of Multan District, Pakistan Journal of Social Sciences, 30(1): pp. 17-29.
- Wahid, A., Salahuddin, M., & Noman, A. (2008). Saving investment correlation in south Asia: A panel approach, European Journal of Economics and Administrative Sciences, Issue 11.
- 14. Faoziah I., Sarojani D.K., Norfiza A. (2013). Relationship between financial literacy and financial distress among youths in Malaysia -An empirical study. Geografia-Malaysian Journal of Society and Space 9(4), pp. 106 – 117.
- Chen H., Volpe R.P. (2002). Gender differences in personal financial literacy among college students. Financial Services Review 11, pp. 289-307.
- 16. Marcolin S., Abraham A. (2006). Financial literacy research: Current literature and future opportunities. Faculty of Commerce-papers, University of Wollongong Research Online.
- 17. Binswanger J., Carman K.G. (2012). How real people make long-term decisions: The case of retirement preparation. Journal of Economic Behavior & Organization 81(1), pp. 39-60.

# **Corresponding Author**

# Savita Choudhary\*

Research Scholar of OPJS University, Churu, Rajasthan